

## Pre-Bid Queries raised by M/s KPMG and response of CMPFO thereon:-

S. No.	Page	Section	Sub Section	Clause No.	Clause	Remarks/Modifications Requested	Response of CMPFO
1	10	Annexure A	Eligibility Criteria	1	The bidder must be (i) an Indian firm/ company/ organization registered under Companies Act and empaneled in NICSI.  <i>Copy of the Certificate(s) of Incorporation issued by Registrar of Companies and full</i>	In case of a Partnership Firm, can the bidding entity submit copy of "partnership deed" instaed of "Certificate of Incorporation"	Partnership Firm will be eligible to participate provided the firm is empanelled with NICSI for Consultancy Services.
2	11	Annexure A	Eligibility Criteria	5	Past/present litigations, disputes, if any (adverse litigations could result in disqualification, at the sole discretion of the CMPFO)  <i>Brief details of litigations, disputes, if any are</i>	Details of past/present litigation and disputes are confidential information between the bidder and its clients. Request the Client to accept a duly signed undertaking from the bidder on its official letterhead that any litigation/dispute (if any) won't have any adverse affect to the Client	The details of past/prsent litigation and disputes are to be shared with CMPFO.
3	11	Annexure A	Eligibility Criteria	7	Bidder should have been in operation for minimum five years  Copy of the Certificate of Incorporation issued by Registrar of Companies.	Request the Client to accept PO or Engagement Letter of engagements older than 5 years to showcase that bidder have been in operation for a minimum of 5 years	PO or Engagement Letter older than 5 years to showcase that bidder have been in operation for a minimum of 5 years will be acceptable
4	13	Annexure A	Legal Requirements from the Bidder	3	Bidder should not be a consortium of companies.  <i>Self Declaration duly signed by the authorized signatory, in original.</i>	The EOMCS software required in this engagement is not a proprietary of the Bidder. Hence, request the client to allow a consortium of bidders or sub-contracting	Consortium/Sub-contracting will be acceptable so far EOMCS Software concerned but as far as deliverable objective it is with prime bidder and payment will be released only to the successful bidder/consultant as per milestone basis.
5	3		1 Bid Details	10	Date of Commercial Bid Opening: On a subsequent date which will be communicated to such bidders who qualify in the Technical Bid. <i>There may be a reverse auction.</i>	Please clarify if there going to be a Reverse Auction as part of the RFP process	No reverse auction is to be held.
6	5	Scope of Work	Milestone 1	Deliverables	As-Is process diagrams documented in an electronic format linking internal / external policies to process steps , linking of forms and other document templates to process steps, linking of current IT systems to process steps leading to As-Is EOMCS (Electronic Operations Management and Compliance Solution)	Is the client going to provide the hardware required to host and run the EOMCS software? If the client is not providing the hardware, then the bidder will have to procure the hardware on behalf of the client and include the costing for the same in commercial	EOMCS to be offered as part of the services by consulting company and hardware and software for EOMCS to be part of consulting company's scope. EOMCS can be offered on cloud .

7					As-Is process diagrams documented in an electronic format linking internal / external policies to process steps , linking of forms and other document templates to process steps, linking of current IT systems to process steps leading to As-Is EOMCS (Electronic Operations Management and Compliance Solution)	Is the client going to provide the EOMCS software? If the client is not providing the Software, then the bidder will have to procure the Software on behalf of the client and include the costing for the same in commercial	EOMCS to be offered as part of the services of the consulting firm for the duration of the project. Cost of software usage to be included as part of consulting firms cost
8		Scope of Work 5	Milestone 1	Deliverables			
	NA	NA	NA	NA	Whether the EOMCS software will be procured on subscription model or will it be outrightly purchased	If the EOMCS software is procured on subscription model for say 12 months, what will happen when the 12 months subscription period ends? Where will all mapped processes reside after the end of EOMCS subscription period?	EOMCS software to have provision to print all process maps and hand over the same to hard copy once consulting project gets over
9					CMPFO is requesting proposals for the engagement of a Business Transformation Specialist (BTS) for a period of 12 (twelve) months for consultation and project management for the implementation of New Technology Platform	There are 4 milestones mentioned in the RFP. However timelines for each of the individual milestones are not mentioned. Request more clarity from the client on the time duration for each milestones.	Consulting company to suggest the time line they can achieve from their past experience
	3	Purpose	NA	NA			
10					Help CMPFO to procure the various component solutions and agencies required for the project implementation, integration/interfacing etc. by drawing up detailed requirements of component solutions including those that need to be built and drafting RFP documents , running the RFP process and other processes leading to final acquisition	The completion of procurement milestone of the engagement depends on the vendor response time and other extraneous factors. Any delay due to extraneous factor will affect the Vendor Onboarding. Request client to consider a per-person-per-month cost for procurement milestone of the engagement.	Billing will be based on Milestones basis and payment will be made on completion of each milestone. However the manpower should not be less than 02 for Milestones -02 excluding the Project Director
	6	Scope of Work	Milestone 2	NA			
11							
	6	Scope of Work	Milestone 3	NA	Coordinate and oversee the implementation	The completion of implement milestone of the engagement depends on the vendor and the complexity of the system designed and developed. Any delay due to extraneous factor will affect the duration of implementation phase. Request client to consider a per-person-per-month cost for implementation milestones of the engagement.	Billing will be based on Milestones basis and payment will be made on completion of each milestone. However the manpower should not be less than 04(four) for Milestone-03 excluding the Project Director

12							Testing will be done by a testing company (System Integrator) to be identified as part of the tender process . Writing of Test Cases for Unit Testing , Integrating Testing and Opetation Rediness Testing is in the scope of Consulting Company
		Scope of 6 Work	Milestone 3	Deliverables	Test Plan, test cases etc.	Please clarify whether the bidder has to perform the testing of planned test cases as well as part of the implementation phase.	
13	NA	NA	NA	NA	Bidder's Limitation of liability	We note that there is no express limitation on our liability under the RFP. Please include this as part of the RFP : Limitation of Liability - <i>"While there is no express limitation on our liability under the RFP, we believe that our liability will be limited in accordance with clause 225(i) of Global Financial Rules, 2017 ("GFR") . Accordingly, based on the GFR and standard industry practice, our aggregate liability for direct damages under this RFP shall be limited to one time the fees paid to us."</i>	It is presumed that by GFR, it is meant General Financial Rule, Government of India and not Global Financial Rule as indicated in your query. As such clause 225(i) is acceptable to us.